

<b>ID</b>	SP03
<b>STATE ID</b>	
<b>Description</b>	<b>Passenger 2.0</b> FULL-SIZE FOUR (4) DOOR SPECIALTY SEDAN MUST BE 120 CU. FT. OR GREATER. APPROVED MAKES: BUICK LUCERNE, DODGE MAGNUM, TOYOTA AVALON XL, FORD 500, CHRYSLER 300, BUICK LE SABRE, MERCURY GRAND MARQUIS, FORD E-85 CROWN VIC, PONTIAC BONNEVILLE, CHEVROLET IMPALA.
<b>Estimated Quantity</b>	5
<b>Delivery Location/details</b>	DAS Des Moines, Direct Factory Delivery
<b>Pre-delivery Inspection Allowance (per vehicle)</b>	\$0.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2	
	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>				
1 MIRRORS - Interior: Rearview Day or Night tab selector type. - Exterior: Dual mounted on left & right doors with inside remote control.	STD	\$0.00		\$0.00
2 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00
3 SEATING - Front: Split bench with center arm rests or bucket seats with a console. Heavy duty springs cushions and backs if available. Standard fabric covered front and rear.	STD	\$0.00		\$0.00
4 FLOOR COVERING - Heavy duty carpet, passenger area, color coordinated; carpeted cargo area	STD	\$0.00		\$0.00
5 GLASS - Windshield & all windows tinted	STD	\$0.00		\$0.00
6 HEATER AND DEFROSTER - Standard	STD	\$0.00		\$0.00
7 RADIO - AM/FM stereo with CD single player.. Factory installed with speakers.	STD	\$0.00		\$0.00
8 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		\$0.00
9 STEERING COLUMN- Tilt	STD	\$0.00		\$0.00

10	WINDSHIELD WIPERS AND WASHERS - Intermittent, Variable with washers	STD	\$0.00		\$0.00
11	12 Volt Power Point	STD	\$0.00		\$0.00
12	INSTRUMENT GAUGES - Standard production gauges or indicators	STD	\$0.00		\$0.00
13	HOOD RELEASE - Inside passenger compartment	STD	\$0.00		\$0.00
14	HEADLIGHTS - Equipped with Quartz Halogen headlights	STD	\$0.00		\$0.00
15	DOVE LIGHT - Standard AS SUPPLIED FOR CURRENT MODEL	STD	\$0.00		\$0.00
16	REAR WINDOW DEFROST - Electric, heated wire type; Factory installed	STD	\$0.00		\$0.00
17	AUTOMATIC TRUNK OPENER - Yes, with trunk light	STD	\$0.00		\$0.00
18	WHEELS - Aluminum style sport rims	STD	\$0.00		\$0.00
19	CRUISE CONTROL - Automatic-Factory installed	STD	\$0.00		\$0.00
20	ENGINE - V8 or V6; specify highest performance engine/drive train package available (no supercharge or turbo package) _____	V6	\$0.00		\$0.00
21	TRANSMISSION - Automatic including overdrive	STD	\$0.00		\$0.00
22	BATTERY - Heavy duty maintenance free. Highest ampere rating available. 455 minimum cold cranking availability. _____ amp _____ cca		\$0.00		\$0.00
23	TIRES - Four (4) speed rated, all season, blackwall, similar to Goodyear GT+4. (if available) Standard Production temporary spare _____	STD	\$0.00		\$0.00
24	ALTERNATOR - 90 Amp. minimum _____ amps		\$0.00		\$0.00
25	STEERING - Power steering	STD	\$0.00		\$0.00
26	SUSPENSION - Heavy duty, if available	STD	\$0.00		\$0.00
27	COMPONENTS - All to be heavy duty, if available	STD	\$0.00		\$0.00
28	FINISH - Clear coat paint	STD	\$0.00		\$0.00
29	SEATBELTS - Front and Rear Shoulder/Lap Belts, Lap Belt for Center Seating.	STD	\$0.00		\$0.00
30	Anti-lock brake system	STD	\$0.00		\$0.00
31	Power windows and locks	STD	\$0.00		\$0.00
32	<b>Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line</b>		\$0.00		\$0.00

33	<b>Required Options (Pricing required for a complete Bid)</b>				
34	Engine Block Heater		\$0.00		\$0.00
35	<b>Options which may be required</b>				
36	Full size spare, mounted matching tires per minimum specifications	STD			
37	Individual front and rear color keyed floor mats	CF	\$126.00		
38	Whitewall tires in lieu of blackwalls, Spec. S-23.	Not Available			
39	Deduct for Optional engine/drive train package engine/horsepower available. Specify: _____				
40	Smokers package, cigarette lighter and ashtray installed	UI	\$20.00		
41	Engine Block Heater, if available	Not Available			
42	Cold Kit Weather Package. State Details				
43					
44	<b>Vehicle Make:</b>	Toyota			
45	<b>Vehicle Model:</b>	Avalon XL			
46	<b>Vehicle Model Code:</b>	3534			
47	<b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>	0.00%			
48	<b>American Made (Yes/No):</b>	Yes			
49	<b>Exact Model Designation and Equipment Package:</b>	2006 Toyota Avalon XL			
50	<b>EPA Highway (MPG):</b>	31			
51					
52	<b>Base Price:</b>	\$23,570.00			\$0.00
53	<b>Required Option Price:</b>	\$0.00			\$0.00
54	<b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			\$0.00
55	<b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			\$0.00
56	<b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00			\$0.00
57	<b>Final Price:</b>	\$23,570.00			\$0.00